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# **Q&A**

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**Exam** : **000-M235**

**Title** : IBM Tivoli Security Sales  
Mastery Test v4

**Version** : Demo

1.The IBM Security Framework highlights the three ways in which IBM delivers security to our customers. What are those three ways?

- A. IBM Security Products, Professional Security Services, and Managed Security Services.
- B. Professional Security Services, Managed Security Services, and Business Continuity Services
- C. Managed Security Services, IBM Security Products, and Tier 1 OEM Security Vendors
- D. Threat Mitigation Services, Data Security Services, and IBM Security Products

**Answer: B**

2.Network IPS, Server Protection and VSP for VMware have which competitive advantages in common.?

- A. Built-in firewalls and reverse proxying capability.
- B. SSL Inspection capability and support for ISO 17843.
- C. Rootkit detection and file integrity checking.
- D. Backing by X-Force, largest number of protected protocols and file formats and the Protocol Analysis Modular (PAM) technologies

**Answer: D**

3.What is the key to the significant time and money efficiencies that Tivoli Identity Manager (TIM) is able to afford customers'?

- A. Quick install and time to operation.
- B. Support for a large number of target environments.
- C. Assignment of users to roles and provisioning policies based on roles rather than individual users.
- D. Graphical user interface that's far superior to the competition.

**Answer: A**

4.Which of the following Tivoli Security solutions offers the quickest approaches in terms of demoing, estimating ROI and quick implementation?

- A. Tivoli Identity Manager
- B. Tivoli zSecure suite
- C. Tivoli Key Lifecycle Manager
- D. Tivoli Access Manager for Single Sign-On

**Answer: B**

5.What is the name of the IBM Security research and development organization:

- A. Global Security Operations Center
- B. X-Force
- C. X-Cert
- D. Security Intel Resource

**Answer: B**